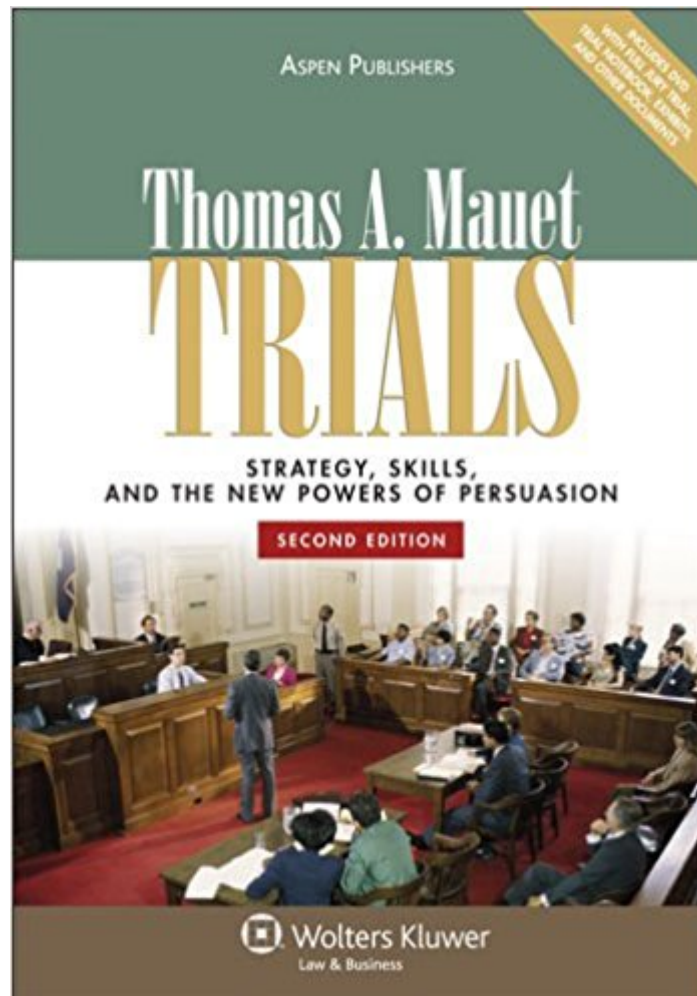




**Ebook Directory**  
the best source of ebook

The book was found

# **Trials: Strategy, Skills, & New Powers Of Persuasion 2e**



## Synopsis

<p> <b>Companion Website:</b> <a target="\_blank"

href="http://www.aspenlawschool.com/books/mauettrials/">

www.aspenlawschool.com/books/mauettrials</a> <p> <p> In <b>Trials, Second

Edition</b>, national trial authority <b>Thomas Mauet</b> has organized and clarified contemporary trial theory and practice, emphasizing the jurors' perspective, the increased necessity of an effective opening statement, and the importance now given to visual presentation at trial.

<p> <p> <b>With new material on the formalities of the courtroom setting;how lawyers conduct themselves before the judge and jury;the Second Edition of Trials

features:</b> <p> <ul> <li> <b>the latest research about jurors</b></li>how they process and evaluate people, information, and arguments, and how they reach collective decisions </li> <li> <b>crafting and presenting an effective opening statement</b>, with a consistent emphasis on <b>the opening statement's strategic importance</b> </li> <li>

<b>annotated examples of highly effective opening statements</b> from both the plaintiff's and defendant's attorneys </li> <li> <b>creating</b> a visual

strategy and using electronic media in opening statements, closing arguments, and expert

testimony </li> <li> <b>a step-by-step methodology for effective trial strategy and

preparation</b> <ul> <li> analyze the case </li> <li> develop a theory, story line, and

theme </li> <li> create an emotionally compelling presentation </li> <li> use a trial

preparation checklist and notebook to get organized </li> </ul> <li> <li> <b>instruction

and examples for jury selection, closing arguments,</b> and <b>bench trials</b> (as well as other hearings) </li> <li> <b>logical sequence of topics</b> that traces the stages of a jury

trial </li> <li> <b>consistent internal chapter structure and pedagogy</b> <ul> <li>

<i>The Law</i> lays out the legal framework for each chapter </li> <li> <i>The

Jury's Perspective</i> provides sociological or psychological context </li> <li>

substantive exposition/instruction </li> <li> <i>Common Problems</i> describe pitfalls to

avoid at each stage of the trial </li> </ul> <li> <li> <b>complimentary new DVD</b> with

a jury trial of <b><i>Gable v. Cannon</i></b> that demonstrates trial courtroom procedures,

<b>a trial notebook</b>, <b>exhibits, witness examinations, opening statements</b> and

<b>closing arguments</b> for civil commercial cases </li> <li> the <b>Teacher's

Manual</b> offers Thomas Mauet's advice for organizing and teaching a jury trial

advocacy program, including a two-week session and a three-day program </li> </ul> <p>

Timely and practical, <b>Thomas Mauet</b> explains and illustrates the strategy, analysis, and

planning of trial litigation with the voice of both courtroom and classroom experience. </p> <p> </p> <p> </p> <p> </p> <p> </p> <p> </p> <p> </p> <p> </p> <p> </p> <p> </p> <p> </p> <p> </p>

## Book Information

Paperback: 660 pages

Publisher: Aspen Publishers; 2 Pap/Onl edition (February 11, 2009)

Language: English

ISBN-10: 0735577218

ISBN-13: 978-0735577213

Product Dimensions: 7 x 1 x 10 inches

Shipping Weight: 2.1 pounds (View shipping rates and policies)

Average Customer Review: 4.5 out of 5 stars 6 customer reviews

Best Sellers Rank: #529,805 in Books (See Top 100 in Books) #111 in Books > Law > Rules & Procedures > Trial Practice #551 in Books > Law > Rules & Procedures > Civil Procedure #5688 in Books > Textbooks > Law

## Customer Reviews

Our law school required this book for Trials Practice class. It is well worth the money. It provides excellent samples for each topic, and breaks down the information for quick comprehension. The shipper sent it quickly as well, and I received it in only a couple of days.

fine

I had to purchase this item for my Trial Practice class and I was not disappointed. The book can be a little long at times, but I guess the authors didn't really have a choice in order to get everything across they wanted to. I thought the examples in this book were pretty good. When I felt like I needed to look at something before class, the examples are what I went to first. I probably read those a lot closer than the actual text.

Well, it's a textbook...but it's very practical and informative. It has great examples to help guide you.

This book came in great condition and was well maintained by the previous owner. I would not have a problem purchasing again from this party.

An earlier version of this book was used in my law school class (UVA). I sold it back at the end of the semester and recently bought this edition. Its a good book but a little long-winded at times. Could probably be just as valuable if it were half the length, assuming the right parts were cut. All-in-all, a good book to have on the shelf.

[Download to continue reading...](#)

Trials: Strategy, Skills, & New Powers of Persuasion 2e The Art of Persuasion for Mutual Benefit: The Win-Win Persuasion (persuasion techniques, influence people, psychology of persuasion) Persuasion: The Key To Seduce The Universe! - Become A Master Of Manipulation, Influence & Mind Control (Influence people, Persuasion techniques, Persuasion psychology, Compliance management) Persuasion: Influence People - Specific Words, Phrases & Techniques to Unlock People's Brains (Persuasion, Influence, Communication Skills) Persuasion: Psychology of Selling - Secret Techniques To Close The Deal Every Time (Persuasion, Influence) Persuasion: Dark Psychology - Techniques to Master Mind Control, Manipulation & Deception (Persuasion, Influence, Mind Control) Persuasion: How To Influence People - Ninja NLP Techniques To Control Minds & Wallets (Persuasion, Influence) Manipulation: Proven Manipulation Techniques To Influence People With NLP, Mind Control and Persuasion! ( Persuasion, Mind Control, Influence People) Maritime Strategy for Medium Powers The Art of the Pitch: Persuasion and Presentation Skills that Win Business SUMMARY: Never Split The Difference: Negotiating As If Your Life Depended On It: by Chris Voss | The MW Summary Guide ((Negotiation & Mediation, Persuasion, Sales Skills, Management & Leadership)) Verbal Skills 101: Ten Ways To Supercharge Your Verbal Abilities (Metaphors, Frame Control, Personality Types, Vocal Tonality, Persuasion, Influence) Charisma: Discover How to be More Charismatic, Enhance Your Social Skills and Create a Magnetic Aura: Confidence Hacks (Charisma, Confidence, Self Confidence, ... Influence, Persuasion, Mind Hacks, Book 7) Player's Option: Skills & Powers (Advanced Dungeons & Dragons Rulebook) The Articulate Advocate: Persuasive Skills for Lawyers in Trials, Appeals, Arbitrations, and Motions MCAT Critical Analysis and Reasoning Skills: Strategy and Practice: Timed Practice for the New MCAT Verbal Section Magic The Gathering: Rules and Getting Started, Strategy Guide, Deck Building For Beginners (MTG, Deck Building, Strategy) Complete GMAT Strategy Guide Set (Manhattan Prep GMAT Strategy Guides) Manhattan GMAT Complete Strategy Guide Set, 5th Edition [Pack of 10] (Manhattan Gmat Strategy Guides: Instructional Guide) Manhattan GMAT Set of 8 Strategy Guides, Fourth Edition (Manhattan GMAT Strategy Guides)

Contact Us

DMCA

Privacy

FAQ & Help